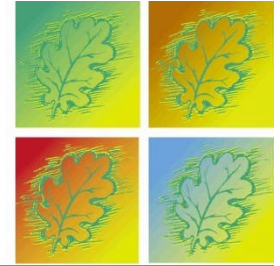


Regulatory and Statutory Compliance: It's Everybody's Business!



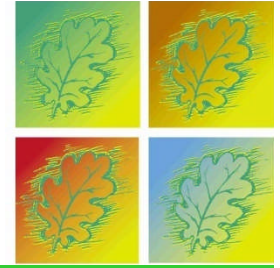
Diana Lough
Cavendish Scott, Inc.

What is Regulatory?



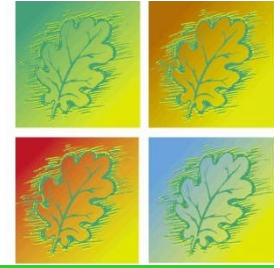
- Of or relating to regulation
- 1.a law, rule, or other order prescribed by authority, esp. to regulate conduct.
- 2.the act of regulating or the state of being regulated.

What is Statutory?



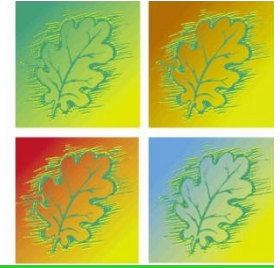
- the written law established by enactments expressing the will of the legislature, as distinguished from the unwritten law or common law.
- A law or group of laws passed by a legislature or other official governing bodies.
- Approval, license, permit, etc. for engaging in a certain activity under it's ruling legislation.
- A legally mandated requirement that must be complied with by the party to which it applies.

What is compliance?



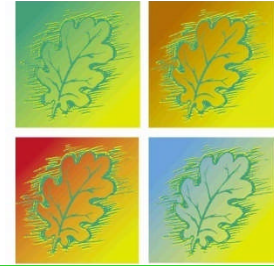
The state of conformity of a regulated party (including a corporation, institution, individual or other legal entity) or a product with a legislative or regulatory requirement or a recognized standard.

What is a Regulatory Authority?

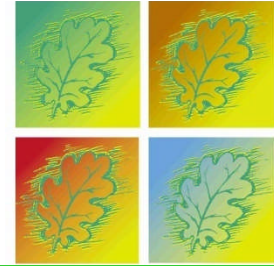


- (US definition) Independent government commission charged by the legislature with setting and enforcing standards for specific industries in the private sector. The theory is that a commission of experts on the industry being regulated is better equipped to regulate it than the legislature or executive departments. Designed to operate with a minimum of executive or legislative supervision, agencies have executive, legislative, and judicial functions, and their regulations have the force of law.

Non-Compliance: What happens?

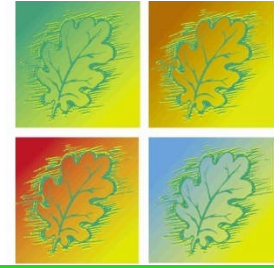


- Time and Resources = Money!!
- Prevent shipments
- Product confiscated
- Product held at customs
- Product removed from point of sale
- Fines
- Plant confiscated
- Criminal prosecution



Impacts on a Typical Quality Management System

Documentation



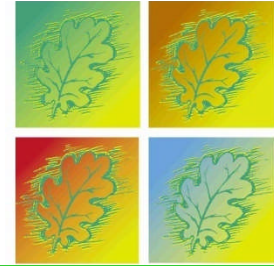
Product Specific:

- Drawings, schematics, specifications
- Technical Dossiers / Technical Files

Process Specific:

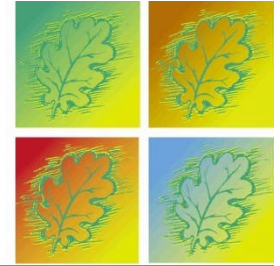
- Reporting Adverse Events
 - Your customers
 - Medical Devices: FDA, Health Canada, EU Notified Body
 - Consumer Products: US Product Safety Commission, EU General Product Safety Directive, etc.
- Product Recalls

Records



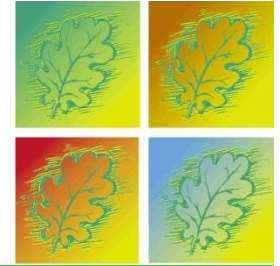
- Know what you have and know where they are!
- Product Specific:
 - Product Qualification Testing
 - Manufacturing Validations
 - Inspections and Material Certifications
 - Third Party Test Reports
 - Technical Dossiers and Technical Files
 - Notifications and Regulatory Correspondence
 - Distribution Records
 - Licenses, Registrations, Permits
- Process Specific:
 - Recall Records

Management



- Plan for Compliance
 - Resources
 - Time (regardless of launch/delivery schedules)
- Promote Compliance (and not interfere)

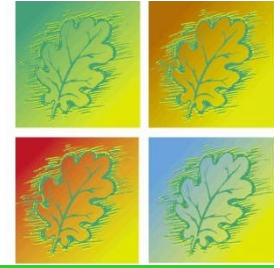
Resource Management



- Human Resources
 - Competence and training for compliance requirements
 - Assigned roles, responsibilities and authorities

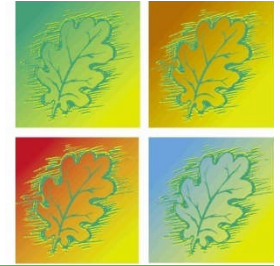
- Infrastructure
 - Environmental considerations for local ordinances
 - Waste stream, air pollution, noise nuances, etc.
 - Hazardous material handling and risk
 - Permits and licenses

Sales



- Requirements for the Destination Market
 - Product testing marks and/or licenses/registrations
 - In-country representation, may include identification on the packaging
 - Language translations for packaging and instructions for use
 - Packaging material restrictions
 - Material restrictions (RoHS, banned chemicals)
 - Country of Origin indication
 - Voltage and frequency, Plug style
 - End-of-life waste and recycling
- Systemic ability to block a sale

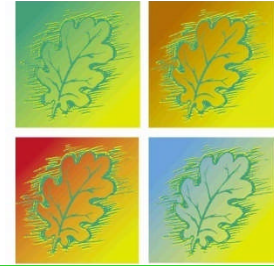
Design



- Basic product requirements and configuration – know requirements prior to 3rd party testing!
 - Banned materials and chemicals
- Product markings including safety, warnings
- Instructions for use including safety and warnings

- Design change process – impact on product currently listed/marked

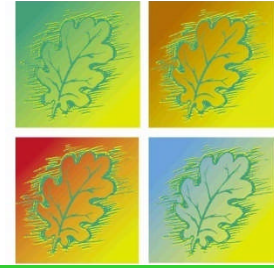
Manufacturing



QMS requirements and Factory Inspections

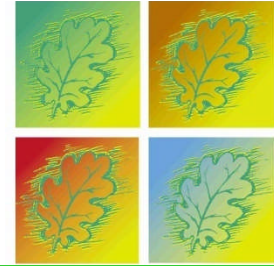
- Testing methodology and validation
- Inspections
- Raw material certifications
- Environmental conditions

Non-conforming Material and Goods



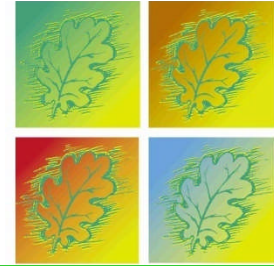
- Regulatory authority participates in Use As Is or Use with Restrictions dispositions

Shipping



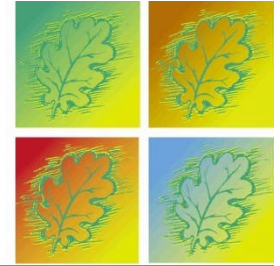
- Shipping documentation
- Container markings
- Pallet requirements

Post Market

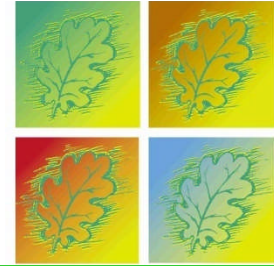


- Complaints – Reporting Adverse Events
 - Know requirements for types of events to report, timeliness, reporting format
- Product Recalls – voluntary or mandated

Where to go for help



- Government Web Sites
- US Government Export Portal:
<http://www.export.gov>
- Consultants
- Professional Organizations (RAPS, etc.)



Thanks!

Any questions?